

## MEEZA and Maersk Oil sign milestone agreement

**Doha, Qatar, 07, December 2015:** MEEZA, a Qatar Foundation Joint venture and the leading IT services and solutions provider in Qatar, has marked a major milestone in its journey with a important new agreement with Maersk Oil Qatar (MOQ). The signing ceremony was held on Monday, 7 December, 2015 during the International Petroleum Technology Conference (IPTC) at the Qatar National Convention Centre (QNCC).

The agreement was signed by MOQ's Chief Financial Officer (CFO) Mr. Carsten Sonne-Schmidt and MEEZA's Chief Marketing Officer, Mr. Saad Sabah Al-Kuwari. Also in attendance were Mr. Ahmad Mohammed Al-Kuwari, MEEZA CEO, and Sheikh Faisal bin Fahad Al Thani, Deputy Managing Director of MOQ. Under this agreement, MEEZA, a Qatar Foundation joint venture, will be hosting Maersk Oil's Primary and Disaster Recovery IT equipment in its M-VAULT 2 and M-VAULT 3 state-of-the-art data centers.

Mr. Ahmad Mohammed Al-Kuwari, shared his appreciation and delight in the new partnership:

"This agreement is the culmination of our continuous efforts in delivering world-class solutions and technologies to our esteemed clients. We are immensely proud to be entrusted with a massive undertaking for a large-scale and international corporation like Maersk Oil; one that commands and demands a great deal of innovation, delivery excellence, superior technologies and groundbreaking solutions. It is a power partnership that will equally help us stretch our offering to new heights and territories."

Sheikh Faisal bin Fahad Al-Thani, Deputy Managing Director of Maersk Oil Qatar, also expressed his delight with the deal; a collaboration that not only was testament to the ability of local organisations to deliver state-of-the-art and world-class services, but a partnership that involved a Qatar Foundation entity as well:

"Maersk Oil operates Qatar's largest offshore oilfield, Al Shaheen. As a trusted and reliable operator that is committed to supporting Qatar's National vision of His Highness the Emir Sheikh Tamim bin Hamad bin Khalifa Al-Thani, Maersk Oil works closely with Qatari businesses

to maximise local participation in its activities. Today's signing with MEEZA, a Qatar Foundation Joint venture, is testament to this commitment."

Mr. Saad Sabah Al-Kuwari, Chief Marketing Officer at MEEZA, added: "As a local player with deep-rooted history in the Qatari market, we're immensely proud to have assumed such a large assignment for a global powerhouse like Maersk Oil. There is great synergy and value that can be derived from bringing together our local expertise with Maersk Oil's global footprint and clout. We believe this partnership is merely a starting point that will ignite future opportunities for both our businesses."

Mr. Carsten Sonne-Schmidt, CFO at Maersk Oil Qatar said: "MEEZA's market leadership, quality approach, continuous innovation and forward thinking solutions have been the key deciding and driving factors behind signing this agreement. MEEZA has demonstrated a unique ability and edge in bridging together unmatched standards, capabilities, talents and technologies to support Maersk Oil Qatar's demand for agility and quality. We are excited to explore future opportunities and avenues of growth that will unravel with this partnership,"

Offering a guaranteed uptime of 99.98% in adherence with world-class efficiency and risk management standards, MEEZA's M-VAULT series are the only design and build Tier III certified data centres in Qatar – with the company's M-VAULT 3 being LEED Gold certified and the M-VAULT 2, LEED Platinum certified. Its latest and biggest data centre to date, MEEZA's M-VAULT 2 extends to a total building area of 10,000 square meters, offering unprecedented and unparalleled flexibility and reliability in the MENA region.

Primarily offering managed IT, data centre, cloud services, and IT security services, MEEZA is fast growing as a recognized power player in the smart cities and Internet of Things arenas.

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#### **About MEEZA:**

MEEZA, a Qatar Foundation joint venture, is an established end-to-end Managed IT Services & Solutions Provider based in Qatar with the mission of becoming the leading Managed IT Services & Solutions provider in the Middle East and North Africa. MEEZA is helping accelerate the growth of Qatar and the region through the provision of world-class Managed IT Services and Solutions. Additionally, MEEZA provides the Qatari people and others throughout the region with opportunities to undertake fulfilling careers in the IT industry.

MEEZA's offerings include Managed IT services, Data Centre Services, Cloud Services and IT Security Service, MEEZA has three Tier III certified data centres, known as M-VAULTs offering a guaranteed uptime of 99.98% built to comply with the most exacting international standards enabling businesses to benefit from greater efficiencies and reduce risks. MEEZA's State-of-the-art Data Centre M-VAULT 2 is LEED Platinum certified where M-VAULT 3 is LEED Gold certified.

MEEZA has established a centralised Command & Control Centre (C3) that monitors and optimises MEEZA services for clients. Coupled with this facility, MEEZA prides itself with having the first commercial Security Operations Centre (SOC) in Qatar. The SOC enables MEEZA to help its clients mitigate digital and cyber security threats. With a network of interconnected, highly resilient and geographically diverse data centres, MEEZA is uniquely positioned to offer disaster recovery and business continuity services to clients in Qatar and across the gulf region. Aside from these, MEEZA is also becoming a recognised systems integrator and is rapidly establishing its expertise in the area of Smart Cities and internet of Things.

MEEZA offers cost-effective IT solutions and services to help clients focus on their core business and scale rapidly. Delivering best in class IT security levels, MEEZA helps clients minimise business risk, reduce IT capital expenditure and speed up time-to-market for new initiatives.

***For further information please contact:***

**MEEZA Marketing Team**

T +974 4405 1135

F +974 4405 2000

E: [marketing@meeza.net](mailto:marketing@meeza.net)

*To find out more, visit: [www.meeza.net](http://www.meeza.net)*